



Mykola Zinchenko

AI Automation Engineer

Lead automation for marketing and lead generation agencies: n8n, Make, AI agents, APIs.

PROFILE

I build AI automations that capture and qualify leads, move data between the tools a business already pays for, and keep the team informed in real time. I design for systems that run unattended, so retries, schema validation, monitoring and documentation are part of every build, not an extra. Every delivery comes with a short screen recording and plain notes, so a team can run the system without me.

EXPERIENCE

AI Automation Engineer

2026 to present · remote

Marketing company, United States

- Slack and Telegram bots used daily by the marketing team for reports and requests.
- Competitor ad research pipelines: scheduled scraping with Apify, video frame extraction and AI tagging of ad creatives into a structured database.
- Reporting on Supabase and SQL, with dashboards in Airtable and Tableau.
- Monitoring, alerts and retries across production workflows, so they run unattended.

Freelance Automation Developer

2024 to 2025

- CRM integrations with Make.com across ActiveCampaign, HubSpot and Google Sheets.
- Chatbots and AI agents in n8n with OpenAI and ManyChat: lead qualification flows, agents with memory and business tools.
- Web scraping and lead generation pipelines: Google Places business data, YouTube transcripts turned into PDF documents.

SELECTED PROJECTS

AI Lead Scoring Automation

[GitHub](#)

n8n · OpenAI · Google Sheets · Slack · Next.js

- Webhook intake, AI scoring returned as validated JSON with an automatic repair attempt, a row in a spreadsheet and an instant Slack alert for hot leads.
- Load tested under concurrent submissions: every lead is recorded exactly once, with no overwrites and no duplicates.

Gem Room, a match-3 game inside Telegram

[Play](#)

Telegram Mini App · Cloudflare Workers · D1 · JavaScript

- 90 levels in three worlds, daily rewards, friend invites, payments in Telegram Stars.
- Game rules shared by the browser and the server, so every result is checked server side. A separate test copy keeps releases safe.

npm packages inside the n8n Code node

[GitHub](#)

Docker · n8n · Node.js · Telegram

- A custom n8n image with packages baked in and the two sandbox variables that unlock them. Demo workflow: QR codes and a photo turned into a rotating GIF.

More work with screenshots:

[mykolazinchenko.com](#)

[Upwork portfolio](#)

EDUCATION

Marketing Automation School (MASC)

2024

Marketing automation specialist: n8n, Make.com, CRM systems, email marketing. Career changer, building automations since 2024.

CONTACT

Every button opens a page: click or tap it.



[mykolazinchenko.com](#)

website and portfolio



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30 minutes, Google Meet



[Telegram](#)

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@NickZik



[YouTube](#)

demo videos



SKILLS

Automation

n8n

Make.com

Zapier

self hosted n8n

webhooks

REST APIs

error handling

AI

OpenAI

Claude

Gemini

AI agents

agent tools

chatbots

structured outputs

prompt design

Data

Supabase

PostgreSQL

SQL

Airtable

Google Sheets

Tableau

Apify

web scraping

CRM and marketing

HubSpot

ActiveCampaign

ManyChat

CRM automation

lead qualification

Code and infrastructure

Python

JavaScript

TypeScript

Next.js

Astro

Docker

Git

Cloudflare Workers

VPS

Messaging

Slack API

Telegram Bot API

Telegram Mini Apps